

Project « Apollo » Kickoff



CRM/ERP Implementation

Thursday January 10th was a new beginning for **SIR Solutions**. The official kickoff of the project called "**Apollo**" in collaboration with **Createch Group** experts, a Bell division.

Why Apollo? As Neil Armstrong said by making the first step on the moon "*This is a small step for man, but a giant step for humanity*". This is what the implementation of the Microsoft CRM/ERP Dynamics NAV version 2013 represents for our company.

What is **CRM/ERP**? Customer Relation Management / Enterprise Resource Planning. According to Microsoft:

"Microsoft Dynamics NAV is a business solution from Microsoft that delivers comprehensive business management functionality for small and midsize businesses. A unique combination of business intelligence, collaboration and communication tools connect the many moving parts of your organization, giving you better visibility into and control over what's going on in your business."

"Microsoft Dynamics NAV enables you to make proactive and informed decisions that have a direct impact on your productivity and bottom line—increasing margins and improving your cash flow. Simple to learn and use, Microsoft Dynamics NAV business management software works with your existing technology and Microsoft productivity tools and scales as you grow to deliver long-term value."

"For nearly 30 years, Microsoft Dynamics NAV has delivered the capabilities, performance, and ease of use that power more than 95,000 diverse businesses in over 165 countries."

Concretely for SIR Solutions, this solution will provide full functionality of business management including the management of customer information, sales (opportunities, proposals), project management (assignment of activities, monitoring and cost control), purchasing (requisition, purchase order, shipping / receiving equipment), inventory (asset, customer equipment, warehouse), production, time management (timesheets, expense accounts), accounting and finance (billing, accounts payable, accounts receivable, financial budgets), management reporting and dashboards at operational and decision-making, and more.

The project is scheduled for 9 months, with an outline of these activities as follow:

1. Project kickoff (January 10th)
2. Processes review (January to March)
3. Consolidation of workshops, configuration, data migration and training of Super-Users (April-May)
4. Functional tests (April to July)
5. Modifications and reports (May to July)
6. Pre-Prod – Data conversion, final adjustments, users training (April to July)
7. Targeted GO LIVE: September 30th

SIR Solutions, would like to say thank you to all its employees, for your collaboration in the success of this project.

